

## Discount DIR Pricing on Technology Products and Services from Genesis Networks

### Department of Information Resources contracts

Network Hardware and Services: DIR-SDD-1471

Information Technology Staff Augmentation: DIR-SDD-1223

EMC Storage Devices: DIR-SDD-1418

**Genesis provides the sale and distribution of the following products, as well as the design & installation of networks utilizing these and other products.**

Manufacturer/Product Line/Product Category	Customer Discount % off MSRP
<b>Aruba</b>	
Wireless LANs (Controllers, Access & Remote Access Points)	37.50%
Maintenance & Support	6.75%
<b>Cisco</b>	
Cisco Hardware/Software (TX Based DIR Customer)	45.50%
Cisco Hardware/Software (Non-TX Based DIR Customer)	36.75%
Cisco Erate Bundle (with one year free SmartNET maintenance)	37.50%
Cisco SmartNET Maintenance (Gov)	20.50%
Cisco SmartNET Maintenance (Edu)	30.50%
Cisco Installation Support & Technical Services	15.50%
<b>Ciena</b>	
CN 2000	50.75%
CN 3600 & 3960	43.75%
CN 4200	62.75%
LE-310, LE-46, LE-58H, CN 3911, CN3920	44.75%
LE-311, LE-311V, LE-327, LE-427	48.75%
CN 2600	54.75%
LE-3300, CN 5305, CN 5140	33.75%
Core Director, Core Stream	52.75%
Ethernet Service Manager (ESM)	48.75%
NMS Software(available with purchase of related	27.75%

hardware)	
All Other Products(Cables, Rack Mounts, pluggable power supplies)	43.50%
Installation, Training, Maintenance, Support and Technical Services	15.75%
	15.75%
<b>Juniper</b>	
<b>Infrastructure Products</b>	
M, T Series	32.75%
M, T Series (Education)	37.75%
E Series	32.75%
E Series (Education)	37.75%
SDX Management Products for M-T-E Series	32.75%
SDX Management Products for M-T-E Series (Education)	37.75%
J Series	32.75%
J Series (Education)	37.75%
<b>Security Products</b>	
Firewall, VPN, IDP, SSL	32.75%
Firewall, VPN, IDP, SSL (Education)	37.75%
<b>Juniper Services (Maintenance, Installation, Training)</b>	
<b>Infrastructure Products</b>	
E, M, T Series	15.75%
J series	15.75%
<b>Security Products</b>	
Firewall, VPN, IDP, SSL	15.75%
<b>Motorola</b>	
Canopy Point to Point Products	33.75%
MESH Duo	33.75%
Private Broadband Networks	33.75%
Legacy Symbol-WLAN Products	33.75%
Belden/Fiber Cable	30.75%
Belden/Copper Cable	26.75%
Belden/Fiber & Copper Termination Hardware	30.75%
Berk-Tek	39.75%

Cablofil	27.75%
Circa	24.75%
Commscope/Copper Cable & Termination Hardware	38.75%
Commscope/Fiber Optic Wire & Termination Hardware	43.75%
Commscope/Systimax Solutions Product Line	28.75%
Commscope/Carrier Solutions Product Line	28.75%
Eastern Wire and Conduit	33.75%
Eaton Corporation/Powerware Enclosures	25.75%
Eaton Corporation/Industrial UPS Systems	25.75%
Eaton Corporation/Powerware UPS Systems	36.75%
General Cable	38.75%
Hitachi	38.75%
Ortronics	38.75%
Siemon	38.75%
Superior Essex	39.75%
Tyco/Amp	33.75%
<b>Genesis Services</b>	
Genesis Staging	17.75%
Genesis Installation	17.75%
Genesis Project Management	17.75%
Genesis Wireless Site Survey and Assessment	17.75%
Genesis Rapid Assessment-Essential	17.75%
Genesis Rapid Assessment-Complete	17.75%
Genesis Structured Cabling Services Labor	17.75%
<b>Genesis Professional Services</b>	
Advanced Infrastructure-Whiteboard Sessions	17.75%
Advanced Infrastructure-Storage Networking PDI	17.75%
Advanced Infrastructure-Application Profiling /Modeling	17.75%
Advanced Infrastructure-Content Ntw./Planning,Design	17.75%
Advanced Infrastructure-Level III TCO	17.75%
Advanced Infrastructure-Network Assessment	17.75%
Advanced Infrastructure-Network Design and Implement.	17.75%
Advanced Infrastructure-Quality of Service (QoS) PDI	17.75%
Advanced Infrastructure-Wireless PDI	17.75%

Advanced Infrastructure-Wireless Site Survey	17.75%
Convergence-IP Telephony PDI	17.75%
Convergence-IP Readiness Assessment	17.75%
Convergence-IVR Applications PDI	17.75%
Data Center Solutions	17.75%
Relocation & Consolidation Program Development	17.75%
Relocation & Consolidation Program Management	17.75%
Enterprise OS Level III TCO	17.75%
Enterprise Network Services Infrastructure (DNS DCHP)	17.75%
Enterprise OS Server Consolidation	17.75%
Ops Management-Business Process Design & Opt.	17.75%
Ops Management-Level III TCO	17.75%
Genesis Project Management	17.75%
Security Services	17.75%
Business Continuity and Risk Management	17.75%
Information Security Policy Development	17.75%
Level III TCO Security	17.75%
Penetration Testing	17.75%
Vulnerability Assessment	17.75%

### **Warranty**

Genesis warrants all of our design and installation services or 90 days after install. Original Equipment Manufacturers have warranties that cover each individual product.

### **Government Purchasing Contact**

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Last Updated: February 23, 2011